Innovative Solutions For Reducing Rental Arrears

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Contingency

Contingency Line Item:

- A familiar line item in your budgets.
- DOHMH allows these funds to be used specifically for homelessness prevention.

Flexibility in Usage:

- Funds can be used creatively, but they must serve the purpose of keeping tenants housed.
- If used for Arrears, it must be applied equitably.

Application:

Application For Internal Rental Arrears Assistance

| _ | | Date: | | |
|---|------------------------|--|---------------|--|
| ddress: | | | | |
| nail: | Phone Number: | | | |
| | eck all that apply): 🗆 | Employment □ SSI □ Public Assista - | ance □ Other: | |
| onthly Budget Over | view: | | | |
| Expense | Amount | Monthly Income | | |
| | | | -Subtract - | |
| ent | | Monthly Expense | | |
| hone | | Wionthly Expense | | |
| hone ood | | | = | |
| Phone Food Foiletries | | Remaining Income | = | |
| Phone Food Foiletries | | | = | |
| Phone Food Foiletries Clothing/Laundry Savings | | | = | |
| Rent Phone Food Toiletries Clothing/Laundry Savings Other | | | = | |

Application

| To | Be Filled Out With MBO | |
|--|------------------------|---|
| Total Arrears Amount: | | |
| Current Rent: | | |
| Last time tenant paid rent: | | |
| MBO Signature: | Date: | |
| То І | Be Filled Out With PD | |
| Plan to Pay rent moving forward: | | |
| | | |
| Agreement to pay July's rent: | | |
| | | - |
| Plan to be arrears not covered by rental ass | sistance: | |
| | | - |
| Tenant Signature: | Date: | |
| PD Signature: | Date: | |

Evictions

Pending Eviction Assessment Form (rev. 1/13/2025)

| Name of Tenant: | | Date of Pending Eviction: | |
|--|-----------------|--|------------|
| Program: | | Assigned Staff Person: | |
| Arrears Amount: | | as the tenant paid any rent nce being taken to court? | □ Yes □ No |
| Are there any factors that would prevent or obstruct eviction? (i.e. age, physical disability, violence) | | | |
| What resources/pro tenant accessed for | assistance? | | |
| What has the tenan remedy the eviction | | | |
| Are there behaviora considered? | al issues to be | | |

Evictions

| Were all attempts to assist the tenant resolve their arrears documented on AWARDS? (ie. Progress Notes, Service Plans) | □ Yes – if so, are the note types clearly marked as a Rental Arrears Counseling Note? □ Yes □ No □ No - why not?: |
|---|---|
| Recommendation: | □ Move Forward With Eviction (Answer 1A) □ Postpone Eviction (Answer 1B) □ Request Meeting With Senior Leadership (Answer 1C) |
| 1A – Is everyone in agreement (CM, PD, MBO): | □ Yes □ No |
| 1B – What is the plan to retrieve the arrears? What is the plan to prevent this from occurring again? Are external services in place (APS, VA, etc.)? | |
| 1C- Reason for requested meeting: | |

Ways Jericho is combating arrears:

- Clinical Magic
- Incentives
- Team Work
- Property Management Software
- Standardizing Procedures

WTH is the CLINICAL MAGIC

- Harm Reduction
- Client-Centered
- Affirming
- Knowledgeable
- Uniquely Tailored
- Authentic; Ethical; Relatable Engagement

You do not need a degree or fancy letters behind your name to do this.

Incentive Program

- Line Item we carved out of our 15/15 DOHMH Funding
- The incentive program is designed to increase the likelihood that a young adult will commit to and achieve a goal.
- It's client-centered and works by having the young adult and case manager create a service plan together with the client's goals in the forefront.
- Breaking the goal into more manageable parts is the key to its success.
- A client can earn up to \$600 a quarter (\$2,400/year).



But what about the money

- Being the first 15/15 supportive housing for Young Adults helped with us being able to get a program like this approved by DOHMH.
- Advocacy and buy-in by the decision makers at your agency is the first step.
- Looking at existing budget lines and seeing where you can move funds.
- Donations and small grants can help.
- Be creative....

Walton Bucks

Can be earned by:

- Meeting with your case manager and completing assessments, services plans, etc.
- Passing Apartment Inspections
- Paying Rent On-Time
- Programming/Groups; BINGO!



Walton Bucks



Items include:

- Clothing
- Detergent
- Towels
- Toiletries
- Cleaning Supplies
- Limited Donation (ex: Coffee maker)
- Client Driven Items/Ideas

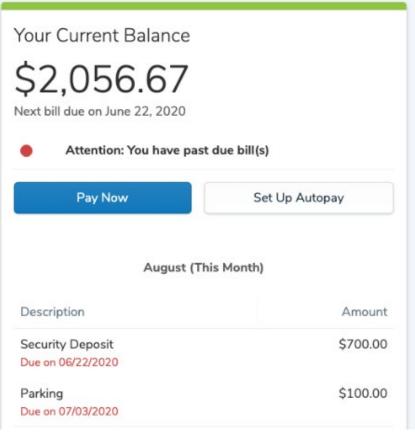
Team Work

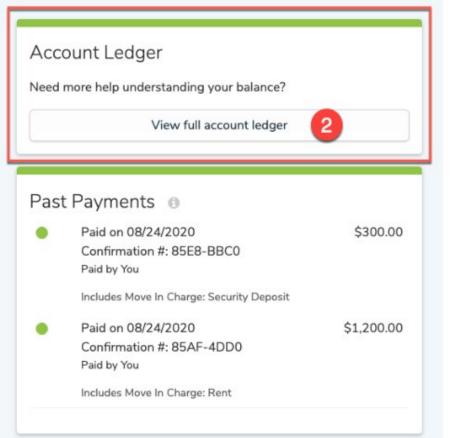
- Relationships Matter
- Communication Matters
- Collaboration Enhances Problem Solving
- Shared Resources
- Increased Support for Tenants

Property Management Software

**Not an endorsement for Appfolio (unless they want to pay me)

Payments





Standardize Procedures

- Consistent, planned and structure meetings with property management/operations and clinical/program staff
- Create documents or use reports that give you the information you need
- Centralize this information
- Accountability for everyone is a must

Some of the steps we put in place are:

- It starts before move-in!
- Progress notes that allow us to specify service offered
- Spreadsheet that is submitted to the program director by end of the month detailing efforts to reduce arrears
- Entering details into the property management software that captures efforts
- Case Conference meetings with program staff and "Income Review" Meetings with managers

Questions, Comments, Thoughts





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JerichoProject1983



JerichoProject1



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