

Lean & Green Workshop Handouts

Exhibit 1 Why Go Green

Exhibit 2 Parts List

Attachment A - Green Cleaning Products List

Attachment B - Lighting Products List

Attachment C - Appliance Products List

Exhibit 3 Suggested Contact Sources

Exhibit 4 Purchasing - ESCO

Exhibit 5 Exterminating - Sample Contracts

EXHIBIT 1

GOING GREEN

WHY SHOULD WE ???????

HOW DO WE ???????

EXHIBIT 1

Get the picture.....



EXHIBIT 1

Need more help.....

- Did you ever see a child having an ASTHMA ATTACK



ATTACHMENT "A"

EXHIBIT 2	
GREEN CLEANING PRODUCTS BY SPARTAN	
PART NUMBER	ITEM DESCRIPTION
GR002B	CLEAN BY PEROXY #CLBYPER15 4 - 2LITER PER CASE
GR002A	CLEAN BY PEROXY #CLBYPER15 5 GALLON PAIL
GR002	CLEAN BY PERXOY #CLBYPEROXY 4 1 GALL PAIL
GROO3A	INDUSTRIAL CLEANER #GS3506 5 GALLON PAIL
GR003B	INDUSTRIAL CLEANER #GS3515 - 2LITER PER CASE
GR004	RESTROOM CLEANER #GS3503 12 QUARTS PER CASE
GR005	LITE N FOAMY HAND SOAP #GS3305 5 1 GALLON PER CASE
GR006	BIORENEWABLE GLASS CLEANER # B104835 4 2 LITER PER CASE
GR007	DISPENSER FOR LITE N FOAMY
GR008	PDS - PORTABLE DISPENSING SYSTEM
GR009	FLOOR STRIPPER #GS3505 5 AGLLON
GR0010	FLOOR FINISH/SEAL #GS3504 5 GALLON
GR0011	CONSUME ECOLYZER #S3297 5 GALLON

EXHIBIT 2

APPLIANCE CONTRACT PRICING FOR JUNE 1ST 2010 -JUNE 1,2011



PHIPPS PART#	MODEL NUMBER	
ATTACHMENT C		
AIR CONDITIONERS		
APA100	FRA086HT1	FRIGIDAIRE#FRA086HT1 8000BTU ENERGY STAR
APA101	FRA106CT1	FRIGIDAIRE 10,000 BTU 9.8EER RATING
APA102	FRA156MT1	FRIGIDAIRE 15,000 BTU 10.07 EER ENERGY STAR
APA103	FRA124HT2	FRIGIDAIRE 12,000 BTU
APA104	FRA106HT1	FRIGIDAIRE 10,000 E STAR 115V SLEEVE A/C
APA105	SS12M10	FRIEDRICH 12,000 BTU ENERGY STAR
APA106	SS14M10	FRIEDRICH 14,000 BTU ENERGY STAR
APA107	SS08M10	FRIEDRICH 7900 BTU ENERGY STAR
APA108	FRA106HT2	FRIGIDAIRE 1200 BTU 220 VOLT SLEEVE
REFRIGERATORS		
APR200	GMR06AAPWW	GE PACEMAKER 6 CU FT MANUAL DEFROST WIRE SHELF
APR201	GTR12HBXRWW	GE 12 CUBIC REFRIGERATOR
APR202	HTH16BBXRWW	GE 15.7 CU FT ENERGY STAR FROST FREE WITH WIRE SHELF NO SHELF IN FREEZER
APR203	GTH16BBSRWW	GE 15.7 CU FT ENERGY STAR FROST FREE
APR204	FFHT1713LW	GE 16.5 CU FROST FREE E STAR WIRE FREZER SHELF
APR205	GTH18KBRCC	GE17.9 CU FT TOP FREEZER BISQUE white is bxww
APR206	GTH181BXWW	GE REFRIGERATOR 18 CUBIC FT E STAR
APR207	GTH21KBXWW	GE 21 CU FT REFRIGERATOR W/GLASS SHELF E STAR
APR208	FFHT1826LW	FRIGIDAIRE 18.2 CUBIC FROST FREE E STAR
APR209	FFHT1814LW	FRIGIDAIRE 18.2 CUBIC FROST FREE E STAR
APR210	FFHT1715LW	FRIGIDAIRE 26.5 CF E STAR GLASS SHELF
APR211	FFHT2126LW	FRIGIDAIRE 20.5 CUBIC FROST FREE E STAR
APR212	FFTR1513LW	FRIIGIDAIRE 16.5 CUBIC FROST FREE
APR213	FFHT1513LW	FRIDAIRE 15 CF ENERGY STAR TOP FREEZER WIRE SHELF
APR214	FFTR1715LW	FRIGIDAIRE 16 CF REFRIGERATOR
APR215	HTR16BBSRWW	HOTPOINT 15.7 FROST FREE
APR216	GTR10HAXRWW	TOP FREEZER REFRIGERATOR 15.7 CU
APR217	W8TXEWFVQ	WHIRLPOOL18.2 CU.FT ENERGY STAR TOP MOUNT
APR218	WITXEMMWQ	WHIRLPOOL 20.9 CU FT W/GLASS SHELF ENERGY STAR
APR219	ETOMSRXTQ	WHIRLPOOL 9.5 CU.FT DURAWHITE WIRE SHELVES
DISHWASHERS		
APD300	GSM1800NWW	GE 18" UNDER-COUNTER DISHWASHER WHITE E STAR
APD301	FMB330RGB	FRIGIDAIRE 18" UNDER-COUNTER DISHWASHER BLACK
APD302	FMB330RGS	FRGIDAIRE 18" UNDER-COUNTER DISHWASHER WHWHITE
APD303	FMB330RGC	FRIGIDAIRE 18" UNDER-COUNTER DISHWASHER SS
APD304	FFB24D247W	FRIGIDAIRE 24" UNDER-COUNTER DISHWASHER WHITE
APD305	GLD4466RSS	GE 24" UNDER-COUNTER DISHWASHER SS
APD306	GSD2100RWW	GE DISHWASHER WHITE ON WHITE ENERGY STAR
APD307	GSD2100RCC	GE DISHWASHER BISQUE ENERGY STAR
APD308	FFBD2407LW	GE 24" DISHWASHER E STAR
APD309	DUB505WPQ	WHIRLPOOL ENERGY STAR 23 7/8 WHITE
STOVES ELECTRIC IGNITION		



APPLIANCE CONTRACT PRICING FOR JUNE 1ST 2010 -JUNE 1,2011

APS400	FGF303LW	FRIGIDAIRE 30" GAS RANGE WITH ELECTRIC IGNITION - DISCONTINUED REPLACEMENT XFGF3000LW
APS401	JGBS048EMWW	GE 30" GAS RANGE W/ELECTRIC IGNITION BLK DR ADA COMPLIANT
APS402	JGBS07DEMWW	GE 30" GAS RANGE W/ELECTRIC IGNITION ADA COMPLIANT
APS403	JGB280DENWW	GE 30" GAS RANGE SELF CLEAN C ELECTRIC IGNITION
APS404	FFGF3013LW	GE 30" GAS RANGE WITH SEALED BURNERS
APS405	FFGF3015LW	GE 30" GAS RANGE WITH SEALED BURNERS SILVER MIST
APS406	WFG110AVQ	WHIRLPOOL 30" GAS RANGE W/SEALED BURNERS
APS407	RG8508PEHWH	GE 30" GAS RANGE W/ELECTRIC IGNITION
APS408	RGB530DEPWW	HOTPOINT 30" GAS RANGE WITH SEALED BURNERS WHITE ON WHITE
APS409	RGB508PEHWH	GE 30" GAS RANGE W/ELECTRIC IGNITION
APS410	RGB746DEPWW	HOTPOINT 30" W S/C GAS RANGE WHITE ON WHITE
APS411	RGB745DEPWH	HOTPOINT 30" W S/C GAS RANGE BLACK DOOR SEALED BURNERS
APS412	SLK100W	PREMIER 36" GAS RANGE ELECTRIC IGNITION
APS413	RGA724EKWH	24" HOTPOINT GAS RANGE W/ELECTRIC IGNITION
APS414	WNM1107F	20" SUMMIT GAS RANGE W/SEALED BURNERS
APS415	RGA720EKWH	20" HOTPOINT GAS RANGE WITH ELECTRIC IGNITION
APS416	RGA724PKWH	HOT POINT 24" GAS RANGE PILOT IGNITION
APS417	FFGC2605LW	FRIGIDAIRE 26" GAS COOK TOP ELECTRIC IGNITION
APS418	DG200W	AVANTI DELUXE GAS RANGE SEALED BURNERS 20" WH
APS419	DG201BS	AVANTI DELUXE GAS RANGE SEALED BURNERS 20" SS
APS420	RGA720EKWH	20" HOTPOINT GAS RANGE WITH ELECTRIC IGNITION
APS421	WTM7212KW	SUMMIT WALL OVEN

	GAS STOVE GAS PILOT ONLY	
APS500	RGB508PPHWH	HOTPOINT 30" GAS RANGE PILOT IGNITION
APS501	GFK100PQ	30" PREMIER GAS RANGE PILOT IGNITION
APS502	RGA720PKWH	HOTPOINT 20" GAS RANGE WITH PILOT IGNITION
	STOVES ELECTRIC	
APS600	EAK1000	ELECTRIC RANGE 20"
APS601	EAK100T	20" ELECTRIC RANGE BISQUE
APS602	RA720KWH	HOTPOINT ELECTRIC RANGE 220 VOLT 20" WHITE
APS603	RA720KCT	HOTPOINT ELECTRIC RANGE 220 VOLT 20" WHITE
	MICROWAVES	
APM700	JNM1541DNCC	GE MICROWAVE 30" BISQUE
APM701	JNM1541SNSS	GE MICROWAVE 30"STAINLESS STEEL
APM702	LMV1314W	GE MICROWAVE 22 WHITE
APM703	LMV1314SV	LG MICROWAVE 22" SILVER
	RANGE HOODS	
APR800	BROAN#413001	BROAN NON-VENTED RANGE HOOD 30" WHITE
APR801	BROAN#413002	BROAN NON-VENTED RANGE HOOD 30" BISQUE
	FOOD DISPOSAL	
APG900	GFB760F	GE FOOD DISPOSAL

stock items highlighted in green are energy star

Appliances

P.C. Richards
150 Price Parkway
Farmingdale, NY 11735
Phone: (516) 843-4444

Polar Distributors
43-67 11th Street
Long Island City, NY 11101
Attn: Richard Howard
Phone: (718) 937-3555

Energy Consultant Service

Association for Energy Affordability
105 Bruckner Blvd
Bronx, NY 10454
Attn: David Hepinstall
Phone: (718) 292-6733

Gotham Energy
3 E. 71st Street
New York, NY 10021
Attn: Sean Mullen
Phone: (201) 738-0469

Lighting Supplies

Sheridan Lighting
1617 63rd Street
Bklyn, NY 11204
Attn: Fred Thompson

Cleaning Supplies

C.T. Industries & Supply
305 Ten Eyck Street
Bklyn, NY 11206
Attn: Charles Tolkin
Phone: (718) 417-3223

HD Supplies
PO Box 85592
San Diego, CA 92186
Attn: Marites Hoyla
Phone: (800) 261-4261

Crown Janitorial
450 Nepperhan Ave.
Yonkers, NY 10701
Attn: Maureen Middleton
Phone: (914) 968-5200
(also an ECCO friendly supplier contact Rich Saltzman (914) 798-0932)

Exterminators

Rentokil
46-34 11th Street
Long Island City, NY 11101
Attn: Jaipersaud Basedeo
Phone: (718) 937-2866

Liberty Pest Control
8202 17th Ave.
Bklyn, NY 11214
Attn: James Ciccone
Phone: (718) 837-9030

Ed Rogers

EXHIBIT 4

From: smullen@gothamenergy.com
Sent: Wednesday, March 02, 2011 1:28 PM
To: Ed Rogers
Subject: RE: Con Ed solutions

Ed,

The retail access credit is now called the "Merchant Function Charge" (you get hit with this if you don't move to an ESCO).

- 1) This charge now changes monthly, with the most recent at \$.001576 per kwh (which is great!).
- 2) The tax save on the delivery charge is now only 4% (state tax only)

Best,

Sean Mullen
Partner
Gotham Energy Advisors
Empire State Building
350 5th Avenue
59th Floor, Suite 59011
New York, NY 10118
(c) 917-597-2928
(o) 212-601-2822



----- Original Message -----

Subject: Con Ed solutions
From: Ed Rogers <Erogers@phippssny.org>
Date: Wed, March 02, 2011 12:46 pm
To: "smullen@gothamenergy.com" <smullen@gothamenergy.com>

Sean,

If I currently had an account and switched to Con Ed solution what tax savings would I gain would I also get .05 mil discount?

Please advise,
Ed

Requisition No. 17536- 210	Requisition By	House / Building No 210	Purchase Order No 210 - 19765
-------------------------------	----------------	----------------------------	----------------------------------



PURCHASE ORDER

PHIPPS HOUSES SERVICES INC., AGENT

902 Broadway • New York, New York 10010-6033 • (212) 243-9090

FOR: H. Phipps Plaza South Assoc,LP

Buyer (Principal):

Phipps House Services, Inc., issues this Purchase Order as Agent for the principal named above.

SUPPLIER	SHIP TO
-----------------	----------------

Date 01/25/2010	Required Deliv.Date 01/25/2010 <input type="checkbox"/> Time is of the essence in making delivery.	Cost Code 6440-0000	SHIP VIA BWP/P & ADD	F.O.B. SP / Delivery <input type="checkbox"/>	Payment Terms Net 30 <input type="checkbox"/> "See Below"
---------------------------	--	-------------------------------	------------------------------------	---	---

ITEM NO	QTY	MEASURE	DESCRIPTION	UNIT PRICE	EXTENSION
1	1	each	AS PER RFQ SPECIFICIATIONS AND PROPOSAL SUPPLY ALL NECESSARY LABOR, MATERIAL, SUPERVISION REQUIRED TO PROVIDE AN ECO-FRIENDLY.INTEGRATED PEST CONTROL EXTERMINATION AGREEMENT AT PHIPPS PLAZA SOUTH, 330 EAST 26TH STREET AND 444 2ND AVENUE. INITIAL SET UP TO ALL LOCATIONS. REGULAR MAINTENNACE IS ONCE PER WEEK ON THURSDAYS AND ONE LAST SATURDAY OF THE MONTH THIS AGREEMENT CAN BE CANCELLED UPON 30 DAYS WRITTEN NOTICE FOR ANY REASON. (2) FREE BEDBUG TREATMENT UPON AWARD OF CONTRACT WITH 45 DAY GUARANTEE EFFECTIVE: 2/4/10 - 2/3/11 INTIAL SET UP: \$1065.00 - 1X AMOUNT: \$852.00 PER MONTH ONE TIME SET-UP VISIT		
2	12	each	WEEKLY EXTERMINATION SERVICE		

Contract

Requisition No.
12314- 100632

Requisition By

House / Building No
100632

Purchase Order No
100632 - 12490



PURCHASE ORDER
PHIPPS HOUSES SERVICES INC., AGENT
902 Broadway • New York, New York 10010-6033 • (212) 243-9090

FOR: Urban Horizons II GP, Inc.

Buyer (Principal):

Phipps House Services, Inc., issues this Purchase Order as Agent for the principal named above.

SUPPLIER	SHIP TO
-----------------	----------------

Date 06/08/2009	Required Deliv. Date 06/08/2009 <input type="checkbox"/> Time is of the essence in making delivery.	Cost Code 6440-0000	SHIP VIA BWP/P & ADD	F.O.B. SP / Delivery <input type="checkbox"/>	Payment Terms Net 30 <input type="checkbox"/> "See Below"
---------------------------	---	-------------------------------	------------------------------------	--	---

ITEM NO	QTY	MEASURE	DESCRIPTION	UNIT PRICE	EXTENSION
1	12	annual	AS PER TERMS AND CONDITIONS OF THIS AGREEMENT AND TERMS AND CONDITIONS OF THIS PURCHASE ORDER, PROVIDE AN EXTERMINATION AGREEMENT AT INTERVALE GREEN, 1330 INTERVALE AVE., BRONX, N.Y. VENDOR IS TO USE ENVIRONMENTALLY FRIENDLY ECO GREEN PRODUCTS. AGREEMENT INCLUDES ONE VISIT PER MONTH. SERVICE ALL APTS. WITH WORK ORDER TICKETS (NOT EXCEEDING 20 APTS.) ALL COMMON AREAS, INCLUDING COMPACTOR ROOMS, TRASH CHUTES, PUMP ROOMS, STORAGE ROOMS, ELECTRICAL ROOMS, LAUNDRY ROOM, COMMUNITY ROOMS. ETC., ALL CHECK ALL THE EXTERIOR RODENT LANDCAPE BAIT STATIONS WHICH WILL BE PLACED INT HE GARAGE AND FRONT AND BACK OF THE COURTYARD. EFFECTIVE: 6/15/09 - 6/14/10 AMOUNT: \$ 240.00 PER VISIT.		
2	1	each	One year exterminators contract for Intervale Green Apartments Initial Set-Up		

Contract